SELLER CLIENT PROFILE

Name: _____

Spouse/Partner/Co-Seller _____

Home phone _____ Business phone: _____

Cell: _____ Fax: _____

Email address: _____ Email address: _____

1. How soon do you have/want to be in your next home? _____
2. If I sell your home within the next 30 days, would that be a problem for you?_____
3. What would happen if your home did not sell?_____
4. How much do you want to sell your home for?_____
5. How much do you owe on your property? _____
6. Why did you purchase the home? _____

_____

7. What would you say are the best features about the home or the area?_____

_____

8. From a buyer's perspective….How would you rate your home on a scale of 1 to 10?_____
9. What would make it a 10? _____

10. Is there anything, positive or negative, about your home that you feel could affect the price?_____

_____

11. Are there any recent upgrades (that can be visually or cannot be visually seen) to your home that I should know about? _____

_____

_____

12. Are there any showing restrictions that I should be aware of?_____

_____